



# Leveraging Supply Management Tools and Techniques to Improve Performance

Ensure that procurement expenditures are fully under control and all savings opportunities are realized.

## COURSE DESCRIPTION

In today's competitive business environment firms worldwide are realizing the need for cost effectiveness in all facets of business. This course and the associated case studies, activities and discussions focus on how to ensure that procurement expenditure is fully under control and all savings opportunities are realized. Learn the latest tools and techniques for identifying areas for cost reduction and for improving procurement performance.

## THIS COURSE WILL ENABLE YOU TO

- Identify best practice in different aspects of the procurement function
- Assess current levels of performance and compare this against best practice
- Use appropriate tools and techniques to identify areas for performance improvement
- Improve your problem solving abilities
- Set metrics and benchmarks that will define opportunities for improvement in sourcing
- Reduce supply related costs and improve efficiency
- Make a significant contribution to overall organizational performance

Attendees will receive a copy of the book,  
*End-to-End Lean Management.*

## COURSE TOPICS

### STRATEGIC COST MANAGEMENT

- Structured approach to cost reduction
- External sources of price and cost data
- Price analysis tools and techniques
- Cost analysis tools and techniques

### PURCHASING ANALYSIS TOOLS AND TECHNIQUES

- Process mapping tools and techniques
- Value analysis/value engineering
- Learning curve analysis
- Problem solving tools and techniques and application to the Procurement function

### LEAN SUPPLY CHAIN MANAGEMENT

- Understanding the various forms of supply chain inventory
- Inventory costs
- Assessing inventory investment
- Lean tools and techniques

### PERFORMANCE MEASUREMENT AND EVALUATION

- Procurement performance evaluation and measurement
- Procurement performance measurement categories
- Developing a performance evaluation and measurement system
- Benchmarking and performing benchmarking



# SSSM EARN A GEORGIA TECH SUPPLY CHAIN & LOGISTICS CERTIFICATE

## STRATEGIC SOURCING AND SUPPLY MANAGEMENT (SSSM) CERTIFICATE

Designed to prepare sourcing, planning, and procurement professionals to lead their companies in successfully navigating the complexities, risks, and rewards of the modern global sourcing environment. Emphasis is placed on topics such as: Sourcing Strategies; Procurement Tools and Techniques; and Identifying and Managing Supply Chain Risks. Develop critical skills required to identify, implement, and manage opportunities to reduce the total landed cost of materials sourcing.

Complete [this course](#) and earn 2.1 CEUs toward the Strategic Sourcing and Supply Management Certificate.

### HOW THE SSSM CERTIFICATE WORKS

Take all three SSSM courses within three years to receive your [Strategic Sourcing and Supply Management Certificate](#):

- [Defining and Implementing Effective Sourcing Strategies](#)
- [Effectively Managing Global Supply and Risk in an Increasingly Complex World](#)
- [Leveraging Supply Management Tools and Techniques to Improve Performance](#)

Participants can substitute one of the following two courses for a SSSM course: [Inventory Planning & Management](#) or [Demand-Driven Supply Chain Strategy](#).

### COURSE INSTRUCTOR

[Mr. Lew Roberts](#) is an Industrial Engineer specializing in the fields of Business Performance Improvement and Supply Chain Management. He is co-author of *Global Supply and Risk Management Best Practices, Concepts and Strategies*.

## COURSE INFORMATION

<b>DATE</b>	February 23–25, 2016
<b>LOCATION</b>	Georgia Tech Campus, Atlanta, GA
<b>REGISTER</b>	<a href="http://pe.gatech.edu/scl-leveraging">pe.gatech.edu/scl-leveraging</a>

## COURSE FEES

Standard Course Price	<b>\$1,800</b>
SCL and GT Alumni/ Organization Discount Price*	<b>\$1,620</b>
Certificate Price Per Course <sup>‡</sup>	<b>\$1,494</b>
Multi-Team Members Discounts	CALL 404-385-8663

\*Members of APICS, AST&L, CSCMP, INFORMS, Supply Chain Leadership Council, and WERC receive the "Organization Discount Price" for each course.

<sup>‡</sup>To receive the "Certificate Course Price" for this course, you must prepay in one payment for all courses required to earn a certificate.

## PROFESSIONAL DEVELOPMENT UNITS

Professional Society members, apply course attendance to meet your certification or recertification requirements.

Space is Limited! Reserve Your Seat Today at [pe.gatech.edu/scl-leveraging](http://pe.gatech.edu/scl-leveraging)

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