



Supply Chain & Logistics Short Courses at Georgia Tech-Savannah





» Short Courses

LOG3702P: Essential Principles of Negotiations / 2 days / 1.4 CEUs

Understand negotiation influence and strengthen preparation, planning, and execution activities involved with both simple and complex negotiations. The program includes industry techniques and tools for traditional supplier negotiations, as well as tips for internal cross-functional leadership. Includes personal Negotiation Style “DNA” to help participants embrace their own natural tendencies and strengths. Includes mock negotiations to reinforce techniques and tactics immediately in a “no judgement zone” environment.

LOG3700P: Bid Package Development and Supplier Selection / 1.5 days / 1.05 CEUs

Designed to deepen participants’ knowledge base of core activities in the procurement and supply management function. Covers the sourcing process, specifications gathering, common bid package alternatives, cross-functional collaboration, and supplier evaluation and selection. This “hands on” delivery focuses on the professional serving as the main liaison between the buying organization and the selling organization in the company sourcing process.

LOG3701P: Contracting Excellence 1.5 days / 1.05 CEUs

Provides participants with a holistic and integrated understanding of contract law, contract types, key industry standard contract terms, and contract structure to improve their confidence when creating or modifying contract documents. The program is geared to reinforce standards of excellence for professionals who are responsible for delivering contractual agreements and mitigating financial risk for their organization.

LOG3121P: Introduction to International Logistics and Compliance / 3 days / 2.10 CEUs

This global trade course provides knowledge needed by international logistics managers to work within the global supply chain, and facilitate the movement of goods efficiently between countries. The course focuses on incoterms, global trade compliance, harmonized tariff schedules, U.S. import and export regulations, U.S. Free Trade Agreements, and supply chain security. Attendees will also tour the Port of Savannah!

LOG3210P: Supply Chain Project Management: Fundamentals 3 days / 2.10 CEUs

Supply Chain projects can span a wide range of types including supply chain strategy, network analysis, facility design build, supply chain technology selection and implementation, and continuous process improvement initiatives. This course provides an overview of project management methodologies in the supply chain environment. Class discussion and projects provide an understanding of how fundamental project management approaches and industry best practices can be used to effectively manage the complexities.

LOG3211P: Supply Chain Project Management: Vendor Selection and Management / 3 days / 2.10 CEUs

This course provides a deeper understanding of project integration and procurement applied in the supply chain vendor selection and management process. It provides the tools to ensure that you are selecting the right supply chain partners (including 3PLs) based on your business goals. Emphasis is placed on understanding alternative methods for supplier selection including applied quantitative decision making techniques.

LOG3212P: Supply Chain Project Management: Effectively Managing Transformation Projects / 3 days / 2.10 CEUs

Complex supply chain transformation requires managing resources from many different departments, internal and external stakeholder alignment, mitigating large amounts of risk, and implementing communication, risk mitigation, and change management plans to ensure a successful project. This course conveys an integrated view to supply chain transformation incorporating elements of change management, test plan development, project management techniques, and establishing effective project management teams.

LOG3140P: Demand-Driven Supply Chain Strategy / 3.5 days / 2.40 CEUs

As supply chain executives become more instrumental in supporting long-term strategic objectives, they need to complement traditional supply chain operational knowledge with a more strategic view of their role in delivering aligned results to the business. Learn about different lenses of strategic planning applied to supply chain management and the specific implications on supply chain operations.



» Custom Corporate Training & Events

Corporate training is key to sustainable supply chain management and organizational success.

Georgia Tech conducts tailored corporate training programs to help companies improve employee skills in supply chain domain knowledge, innovation, and leadership development. Whether you're looking to equip your employees with essential professional and technical skills, bring teams together for collaborative planning and education sessions, or conduct supply chain educational events for management and employees, we can tailor on-site and off-site training to fit your needs.

Review all our Supply Chain and Logistics courses at: scl.gatech.edu/education/professional-education

Contact Theresa Atkins: Theresa.atkins@pe.gatech.edu for more information about custom training programs.

» Certificate Programs

All of the classes we offer can be used to build to a Georgia Tech professional certificate in a range of supply chain disciplines.

Management Series:

Two to four-day courses designed for mid-career professionals. Take 4 courses to earn a certificate:

- Supply Chain Management Certificate (SCM)
- Supply Chain Project Management Certificate (SCPM)
- Procurement and Supply Management Certificate (PSM)
- Distribution Operations Analysis and Design (DOAD)
- Supply and Demand Planning (SDP)
- Health and Humanitarian Supply Chain Management (HHSCM)

SCL.gatech.edu/management

Fundamentals Series:

Online program for entry-level and supervisory associates:



SCL.gatech.edu/fundamentals



Bringing the World to Savannah

The Georgia Tech Savannah campus focuses on shaping the future vision for the coastal region. Through engaging the community and local industries our curriculum provides education for its current and future workers. Creating custom courses for area corporate partners, bringing research, technology and resources from our main campus and engaging in the innovation of the greater Savannah region, Georgia Tech Savannah is at the forefront in providing world class educational resources for the southeast.

Our reach includes:

				
Military Programs	K-12 STEAM Outreach	Leadership & Development	Information Technology	Coding Boot Camp
				
OSHA	GaMEP	gtpac	ATDC	

We can also facilitate access to our graduate and undergraduate students and faculty for student projects, internships, and research projects.



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